



POSITION:
President

LOCATION:
US - Phoenix, AZ

INDUSTRY:
Non-Profit

About Our Company

Sky Search Partners is an executive search firm located in Phoenix, AZ that specializes in finding precisely the executive talent management solutions that perfectly meshes with your company culture and strategic direction. Speed and placement is the key to our success. We have been retained by our client to conduct this search for their non-profit.

About Our Client

Our client's mission is to help young people stay in school and to acquire the academic, personal, leadership and vocational skills they will need to be successful upon graduation. Our client is now seeking a President to serve as the chief administrator, providing leadership and implementing policies and programs to carry out the work of the organization with an emphasis on long-term goals.

Key Responsibilities

- Build an Advisory Board with representation from public, private, and education sectors
- Work with the Board of Directors and other personnel to establish short and long-term goals and related strategies and policies to fulfill the organization's mission
- Communicate with the Board, providing necessary information for proper functioning and informed decision-making
- Develop and implement sufficient fundraising strategies to ensure financial health of the organization.
Ensure the mission of the organization is fulfilled through programs, strategic planning, and
- community outreach
- Oversee employment decisions at the executive level of the organization, including the hiring and retention of qualified personnel
- Ensure the organization's compliance with all applicable laws, rules, regulations, and standards
- Serve as the organization's primary representative to the internal and external stakeholders including the Board of Directors, employees, business partners, government representatives, public, and spokesperson to the media
- Serve as the liaison to the National Organization Affiliate

Qualifications

- Bachelor's degree in related field with a minimum of 5 years progressive leadership and nonprofit management experience, including working with a Board of Directors, Master's degree preferred
- Minimum of 3 years of resource development experience

- Excellent communication, managerial and leadership skills as well as marketing and fundraising skills
- Knowledge of general administrative procedures and systems, strategic planning, resource allocation and coordination of people and resources
- Ability to travel locally and nationally
- Being bilingual is preferred, but not required

The Organization

Our client is a 501(c)(3) non-profit organization that has partnered with school districts, the business community, and the public sector to support our goal of turning potential opportunity youth into graduates and productive members of society.

The Problem

Our client addresses a growing problem related to high school dropout rates and disengaged youth in Arizona. They prevent high school dropouts by engaging youth who are demonstrating early warning indicators including low attendance, low course performance, and high disciplinary challenges. Research and experience tell us that these issues are often symptomatic of other problems occurring outside of school.

The Solution

Our client intervenes by pairing struggling students with a dedicated Program Coordinator, responsible for teaching, coaching, mentoring and supporting 35-45 youth per year. This reduced ratio allows the Client Coordinator to build trusting relationships with students and address the barriers faced outside of school. The Client Coordinators provide instruction on the company's core work readiness competencies, helping each student identify career goals and strengthening the relevance of their academic courses. Every student participates in project-based learning through the youth-led Career Association, exploring career interests, engaging with employers and community partners, and giving back to their communities.

The Impact

Our client helps students graduate from high school prepared to succeed in their careers by helping students overcome barriers to their academic success, learn career based skills, and practice those skills as they engage in their schools and communities. Our client consistently meets and surpasses national outcome standards with an average 98% graduation rate and 95% of graduates employed and/or attending further education.

Contact

If you are interested, please contact Rick Cassidy with your resume and salary requirements at rcassidy@skysearchpartners.com.